



Revision number: 1

Purchasing Agent: Reed Taylor 801 538-3709

Item: SCHOOLROOM FURNITURE; Student Desks & Chairs, Teachers Desks and Chairs, Office Furniture, Files , Cabinets, Book Cases, Lunchroom Tables, Library Tables, Classroom Tables, Classroom Furniture

Vendor: 03500F EDUTEK CORPORATION
3284 W. 2100 S., STE. B
SALT LAKE CITY, UT 84119

Internet Homepage: edutekcorp.com

Telephone: (801) 972-3486

Fax number: (801) 972-3489

Contact: TODD W. FAIRBOURN

Email address: edutekcorp@aol.com

Brand/trade name: See Attached

Price: See Attached

Terms: NET 30

Effective dates: 05/01/2002 through 04/30/2004; (w/3-1 year renewal options-4/30/2007)

Days required for delivery: 45 - 60

Price guarantee period: Percentage-2 Years; Manufacturer List-1 Year

Minimum order:

Min shipment without charges: None

Other conditions:

Revision #1: Vendor Address change

Bid number MH2905.

Note to Agencies: This is a multiple award Contract. Please refer to the following contracts before making a Purchasing Decision:

MA198 - Utah Office Plus

MA542 - Virco Manufacturing Corp.

MA553 - Sky Way Sales

MA778 - Rex W Williams & Sons Inc.

MA1560 - Business Interiors

MA1562 - Interior Resources

USAGE REPORTS are to be submitted semi-annually to Reed Taylor at state purchasing.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



STATE OF UTAH CONTRACT NUMBER: **MA549**

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Item	FOB Destination	FOB Origin
American Desk		
Chairs	62.00%	64.00%
Tables	60.00%	64.00%
Additional Discounts		
\$5,000	4.00%	4.00%
\$12,000	8.00%	8.00%
\$24,000	10.00%	10.00%
Desks - Combination	58.00%	64.00%
Desks	60.00%	64.00%
Additional Discounts		
\$12,000	4.00%	4.00%
\$24,000	8.00%	8.00%
\$44,000	10.00%	10.00%
Artco-Bell		
Chairs	52.00%	55.00%
Table - Science	45.00%	58.00%
Tables	50.00%	55.00%
Additional Discounts		
\$5,000	4.00%	4.00%
\$12,000	8.00%	8.00%
\$24,000	10.00%	10.00%
Desk - Combination (Secondary Level)	45.00%	55.00%
Desks	50.00%	55.00%
Additional Discounts		
\$12,000	4.00%	4.00%
\$24,000	8.00%	8.00%
\$44,000	10.00%	10.00%
Campbell Rhea		
Table-Science	10.00%	24.00%
Additional Discounts		
\$8,000	2.00%	2.00%
\$13,000	4.00%	4.00%
\$25,000	8.00%	8.00%
Community		
Wood Chairs & Tables, Office Furniture	46.00%	52.00%
Additional Discounts		
\$8,000	4.00%	4.00%
\$13,000	8.00%	8.00%
\$25,000	13.00%	13.00%
Fabri-Form		
Tote Trays- Please call vendor for quotes as there are numerous sizes and quantity Discounts		
Fleetwood		
Storage Cabinets & Tote Trays	36.00%	42.00%
Additional Discounts		



Item	FOB Destination	FOB Origin
\$2,500	5.00%	5.00%
\$5,000	10.00%	10.00%
\$10,000	15.00%	15.00%
\$25,000	20.00%	20.00%
Interior Systems		
Chair-Mis (Not otherwise listed)	45.00%	50.00%
Table, Single Pedestal	48.00%	50.00%
Cafeteria Booth Seating	45.00%	50.00%
All items in the art and decor catalog	45.00%	50.00%
Additional Discounts		
\$20,000	3.00%	3.00%
\$40,000	6.00%	6.00%
Inwood		
Chairs, Office Furniture, Tables	46.00%	52.00%
Additional Discounts		
\$8,000	4.00%	4.00%
\$13,000	8.00%	8.00%
\$25,000	13.00%	13.00%
Ironwood		
Storage Cabinets	32.00%	40.00%
Additional Discounts		
\$8,000	2.00%	2.00%
\$20,000	5.00%	5.00%
K&K		
Chair-Mis. (Not Otherwise Listed)	51.00%	56.00%
Furniture, Office and Faculty Room	51.00%	56.00%
Desk-Misc. (Not Otherwise Listed)	51.00%	56.00%
File Cabinets; Regular and Lateral	51.00%	56.00%
Books Cases; Metal & Wood	51.00%	56.00%
All Items in K&K Catalog	51.00%	56.00%
Additional Discounts		
\$10,000	3.00%	3.00%
\$25,000	9.00%	9.00%
La-Z-Boy		
Chairs-Teachers	48.00%	50.00%
Chairs-Misc. (Not Otherwise Listed)	48.00%	50.00%
Furniture-Office and Faculty Room	48.00%	50.00%
Desk-Misc. (Not Otherwise Listed)	48.00%	50.00%
All items in the La-Z-Boy Catalog	48.00%	50.00%
Additional Discounts		
\$10,000	3.00%	3.00%
\$25,000	9.00%	9.00%
L.L. Sams		



Item	FOB Destination	FOB Origin
Table-Wood-Library; Oak, Maple, and Walnut	45.00%	50.00%
Utility Truck-Mobile; Slanted & Flat Top Shelf	45.00%	50.00%
Books Cases; Metal & Wood	45.00%	50.00%
All Items in L.L. Sams signature Series Library Catalog	45.00%	50.00%
Additional Discounts		
\$10,000	3.00%	3.00%
\$25,000	9.00%	9.00%
Luxor		
Utility Truck-Mobile; Slanted & Flat Top Shelf	48.00%	53.00%
All items in Luxor Catalog	48.00%	53.00%
Additional Discounts		
\$10,000	3.00%	3.00%
\$25,000	10.00%	10.00%
Midwest Folding		
Table - Lunchroom	38.00%	42.00%
Additional Discounts		
\$13,000	4.00%	4.00%
\$25,000	8.00%	8.00%
Nova Solutions		
Desks	46.00%	
Additional Discounts		
\$15,000	8.00%	Not Available
Office Master		
Chairs, Office Furniture	42.00%	52.00%
Additional Discounts		
\$8,000	10.00%	4.00%
\$13,000	15.00%	8.00%
\$15,000	20.00%	10.00%
Palmer Snyder		
Lunchroom Tables	33.00%	40.00%
Additional Discounts: All except Wall Pockets		
\$15,000	6.00%	6.00%
\$30,000	13.00%	10.00%
Additional Discounts: Wall Pockets		
\$20,000	6.00%	6.00%
\$40,000	13.00%	10.00%
Royal		
Chair - Classroom; Melamine	69.00%	71.00%
Chair - Stack & Classroom; Plastic	73.00%	75.50%
Chair - Teachers	67.00%	70.00%
Table - Folding - Four Legged	60.00%	65.00%
Table - Four Legged	67.00%	70.00%
Additional Discounts:		
\$8,000	4.00%	4.00%



Item	FOB Destination	FOB Origin
\$18,000	8.00%	8.00%
\$35,000	10.00%	10.00%
Desk - Classroom	70.00%	73.00%
Desk - Combination	68.00%	73.00%
Desk - Teachers & Misc	60.00%	65.00%
Additional Discounts		
\$15,000	4.00%	4.00%
\$30,000	8.00%	8.00%
\$60,000	10.00%	10.00%
Shain Shop-Bilt		
Table-Science	10.00%	20.00%
Drafting and CAD Tables	10.00%	20.00%
Shop Benches and Tool Storage	10.00%	20.00%
Full Line Catalog/Specialty Furniture	10.00%	20.00%
Additional Discounts		
\$8,000	2.00%	2.00%
\$13,000	4.00%	4.00%
\$25,000	8.00%	8.00%
Smith Systems		
Books Cases; Metal & Wood	40.00%	45.00%
Additional Discounts		
\$10,000	3.00%	3.00%
\$20,000	8.00%	8.00%
\$30,000	13.00%	13.00%
Texwood		
Chair-Wood Library Chairs; Vertical Slat & Ladder Style Back	32.00%	40.00%
Table-Wood-Library; Oak, Maple, & Walnut	32.00%	40.00%
Utility Truck-Mobile; Slanted & Flat Top Shelf	32.00%	40.00%
Books Cases; Metal & Wood	32.00%	40.00%
Additional Discounts		
American Catalog \$15,000	3.00%	3.00%
American Catalog \$30,000	6.00%	6.00%
Holbrook Catalog \$10,000	3.00%	3.00%
Holbrook Catalog \$20,000	6.00%	6.00%
Holbrook Catalog \$30,000	9.00%	9.00%
Holbrook Catalog \$40,000	13.00%	13.00%
Workspace		
Books Cases; Metal & Wood	42.00%	52.00%
Additional Discounts		
\$8,000	4.00%	4.00%
\$13,000	8.00%	8.00%
\$15,000	10.00%	10.00%
Fabri-Form		
Tote Trays	Call for Price	



Assembly and Set-Up Charges				
Manufacturer	Minimum Order	Chairs	Desks	Tables
American Desk	\$ -	\$ 0.50	\$ 2.50	\$ 5.00
Inwood	\$ -	\$ 2.00	\$ 5.00	\$ 5.00
Community	\$ -	\$ 2.00	\$ 5.00	\$ 5.00
Ironwood	\$ -	\$ -	\$ -	\$ 5.00
Fleetwood	\$ -	\$ -	\$ -	\$ 5.00
Midwest Folding	\$ -	\$ -	\$ -	\$ 5.00
Nova Solutions	\$ -	\$ -		\$32.00 to \$75.00
Smith Systems	\$ -	\$ 0.50	\$ 2.50	\$ 5.00
Office Master	\$ -	\$ 8.00	\$ -	\$ -
Palmer Snyder				
Royal Seating	\$ -	\$ 0.50	\$ 2.50	\$ 5.00
Workspace	\$ -	\$ 3.50	\$ 12.00	Bookcase

Finet commodity code(s): **for agency use only**

4251800000 Data processing office furniture, wood (not storage cabinets - see item 87)
4208400000 Schoolroom furniture, metal: cabinets, chairs, desks, etc.
4208600000 Schoolroom furniture; Plastic, polypropylene, fiberglass type: cabinets, chairs, desks, etc.
4208800000 Schoolroom furniture, wood: cabinets, chairs, desks, etc.
9063400000 Freight handling; materials handling